

Luxmet Oy
Announcement
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Luxmet Seeking a Sales/Technology Partner in Russia

Luxmet, a provider of advanced high-temperature process monitoring and control systems for steel and metal industries seeks a sales and technical support partner in Russia. A preferred partner is:

Small or Middle Size Company Serving Steel Industry with established contacts in the steel making industry and familiarity with the Electric Arc Furnace steelmaking process.

The core tasks for the selected partner are:

- Identify potential customers in the steel industry
- Introduce Luxmet technology and products to customers
- Conduct sales negotiations in co-operation with Luxmet sales team/management
- Deliver and install systems at customer's facilities
- Coordinate after-sales support to achieve the highest customers satisfaction

Our expectations for the partner are:

- Established contacts to steel melt shops and/or steel factory management
- Electric Arc Furnace steelmaking experience: services or materials or technology for electric arc furnaces
- Capability to learn and willingness to work with the newest technology and measurement systems
- Capability to deliver and conduct hardware installation at customer sites

We offer:

- New unique technology which can provide substantial benefits for steel melt shops
- Success based attractive compensation and profit-sharing

Please, feel free to contact Mikko Jokinen, CEO, tel. +358-50-5640905 mikko.jokinen@luxmet.fi if you find the opportunity interesting.

Luxmet develops advanced control systems for the steel and metal industries. The technology is based on years of interdisciplinary research and a deep understanding of the underlying metallurgical phenomena. Luxmet solutions enable measurements directly from the high-temperature metallurgical processes. This provides electricity cost savings and reduction of material wear among other benefits. Luxmet is a member of Cleantech Finland. Luxmet has been founded in 2014 in Oulu, Finland and the company has collected solid financial funding from private investors in 2019. European patent for Luxmet technology has been granted in 2019. www.luxmet.fi Luxmet Oy, Paavo Havaksen tie 5 D, 90570 Oulu, Finland.